

# South Texas Cooperative Annual Kick Off Meeting

Agenda

Wednesday, July 30, 2025  
Fort Ringgold & Macintosh Rooms

**8:00 AM** – Breakfast provided by CNP-STC

**8:45 AM** - Welcome

**9:15 AM** -Rooted in Change: Small Steps to a Healthier Mind & Life -  
*Yovann Salinas, Director - Department of Counseling & Mental Health*

**10:15 AM** – **Break**

**10:30 AM** – Vendor Presentations:

- Dairy Farmers of America
- Hiland Dairy Farms
- Labatt Food Service

**11:30 AM** – Lunch provided by CNP-STC

**12:30 PM** – Child Nutrition Program – South Texas Cooperative

- Commodity Processing of USDA Foods
  - Review WBSCM Ordering Process – Updates
  - ProcessorLink and K12 selection of Delivery Method
- Formal Procurement Solicitation - Scoring Evaluations
  - Scoring Matrix
  - Other Criteria
- How To: Cost Analysis
  - ARM Updates
  - Catalog Purchases
  - GPO's
- **Break - Tree of Change Activity**
- Fresh Produce Opportunities
- Local Beef Initiative
- Review of NEW Cooperative Contracts
  - Understanding Order Guides and Award Letters
  - Contract Management
  - Buy American Provision
- Preparing for new Requests for Proposals
- 2025-2026 Interlocal Agreement Form
- Planning: Procurement Reviews
- 2025 - 2026 Meetings, Events, and More!





# Fan Favorite Recipe!

Do you have a favorite recipe that your students enjoy?

If so, please complete the form below to share it with your fellow cooperative members. We will print copies for display and distribution.

Additionally, each district that submits a recipe will be entered into a giveaway!

**[CLICK HERE TO GET STARTED!](#)**

